



SOUND ASSOCIATES
PROJECTION | SOUND | CINEMA | DIGITAL



Why use Sound Associates?

Our History

Sound Associates is a second generation family firm, having been started by Graham's father, Peter, in 1958. At first the company operated uniquely in the world of sound, but for more than 30 years, we have been at the forefront of cinema specialising in both picture and sound.

As exhibitors moved from 35mm to digital cinema, so our expertise changed. We remain the UK's leading supplier and installer of digital projection and audio systems, including the latest immersive sound systems like Dolby Atmos and Barco Auro. Many of these multi-channel audio systems have benefitted from the additional use of QSC Q-Sys audio processing and routing to give the maximum flexibility for conference and other live requirements outside normal cinema uses.

Our experience

We have a deep knowledge of the cinema industry, the products that it uses and the services that it requires to help our clients get the very best from their auditoriums. Our fully trained team demonstrates a passion for achieving the very best image and sound and we have a deserved reputation for a flexible approach, a "can do" attitude and always achieving the planned opening dates.

Our Team

Sound Associates currently has a large team of engineers, many of whom have worked for us for over 15 years. They are based all over the UK allowing us to work on projects all over Britain and overseas. It also enables us to offer support and maintenance packages to ensure minimum amount of dark time due to breakdown.

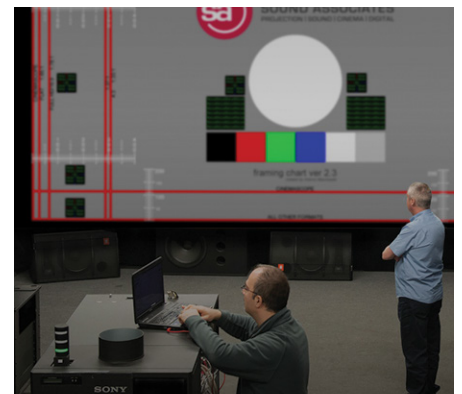
At our Head Office just outside London we have a professional team in the sales, operations and finance functions; they understand the needs of our customers and can help with enquiries and can offer information and support.

Our Office

We are located in West Molesey, Surrey, just inside the M25. In addition to the office and administration functions, we also have extensive storage, workshop and testing facilities. We stock a wide range of spares and consumables ensuring a quick response to call outs or sales requests.

Our workshop is an area where we build sound racks, carry out refurbishments and repairs and prepare all the equipment for installation. Our engineers also use this area to develop in house designs for anything from digibases to automation systems.

Finally there is a large test area, which is effectively our own cinema. This is where Sound Associates assess and evaluate new equipment, run training programmes and test and configure all equipment prior to installation.





SOUND ASSOCIATES
PROJECTION | SOUND | CINEMA | DIGITAL

MEMBER OF
UNITIA
NETWORK

Our Customers

Our long history in the cinema industry enables us to provide our customers with the level of support that best suits their needs. Sound Associates can help with the initial design process, we can make informed and impartial recommendations for product selection and we provide an installation service that is professional, efficient and right first time.

Our customers range from large multiplexes, independent cinemas in the UK and across Europe, to post production houses, theatres, museums, hospitals and hotels, and we are proud to maintain the cinemas in British Forces bases both here and overseas.

UNITIA member

Being a part of this group of European cinema integrators, we believe that together, we can strengthen co-operation and collaboration and pool our many years of experience and local knowledge to better serve our customers.

Our Suppliers

We are proud to be the authorised distributor of all leading manufacturers, and as such, we can offer our customers an impartial solution that best fits the needs of their venue, providing a range of products and solutions to create the very best digital sound and visual experience possible.

Our Services

Sound Associates are proud to offer a wide range of services to assist during the entire life cycle of your cinema:

- **Consulting and Design** - Whether you are starting with a blank page or upgrading an existing venue, we know how to get the best from your space.
- **Installation and Commissioning** - For more than 30 years Sound Associates have installed cinema and sound systems in all sorts of locations. We help you show all types of content from Hollywood blockbusters to 'Event Cinema' performances with satellite broadcasts of live theatre, opera and music concerts from across the globe.
- **Building on Quality** - We have applied our knowledge, expertise and experience to perfect a process that has been proven in hundreds of installations.
- **Support and Service** - SA engineers are always at hand to help in the unlikely case of a breakdown. We can diagnose remotely or offer a callout where necessary. For all cinemas, we now offer a range of support and service options, so you can choose the right level of care according to your needs and budget.
- **Spares and Consumables** - We offer an extensive range of spares, consumables, lamps, and specialist equipment - all designed to ensure that your screens keep running and that your customers enjoy the best experience.
- **Innovations** - We continually test and assess forthcoming innovations, such as immersive sound and vision, remote diagnostics and support, automation systems and server and storage breakthroughs.

